











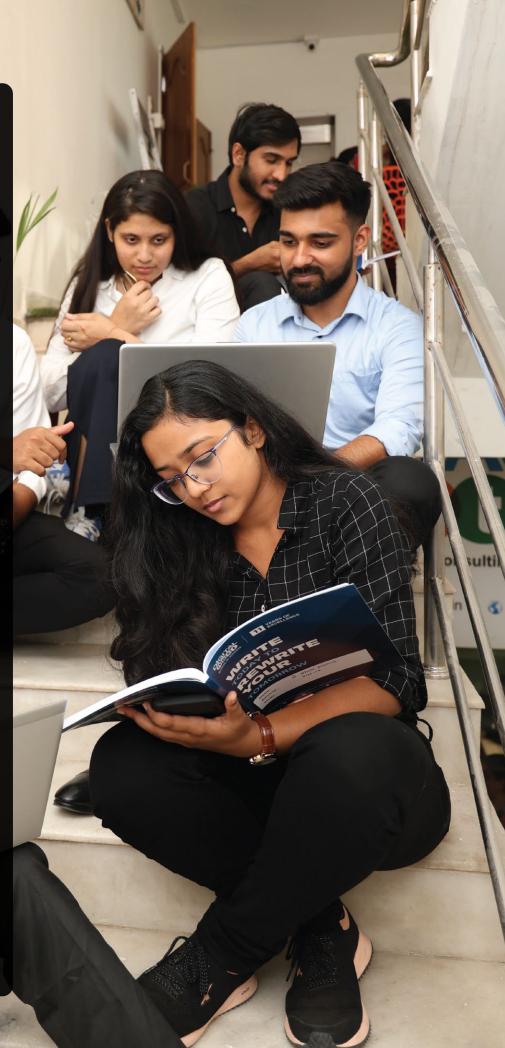
Digital Marketing | Agentic & Gen-Al

**Certification Programs** 

In Partnership with Skill India and Center for Skills - Jain University

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# A Note From The **Founder & CEO**

When we started Digital Nest, our goal was simple, to build a business school that reflects the real world, not just the classroom. We saw a huge gap between what traditional B-Schools teach and what companies actually need.

So, we created the Digital Nest School of Business & Creativity, where learning is hands-on, mentors are working professionals, and outcomes are career driven.

Over the past decade, Digital Nest has trained over 6,000+ students, helped them launch careers in top companies, and watched many transform into successful Entrepreneurs, Digital Marketers, and Innovators. This legacy has shaped our vision for a business school where education meets execution. Here, students don't just earn certificates, they build skills, portfolios, confidence, and networks. We blend industry exposure, digital expertise, and core business knowledge into one powerful experience.

Our purpose extends beyond student outcomes. We actively collaborate with partner agencies and startups to help businesses grow in the digital age, and we support aspiring entrepreneurs in building scalable ventures with the right mindset and resources.

At Digital Nest, we're not just building careers, we're building a community of thinkers, doers, and change-makers who are ready to shape the future of business.

Welcome to a Business School where education meets execution.

Warm Regards,
Sandeep Reddy Santhosham,
Founder & CEO, Digital Nest,
Leadership Award Winner by Economic Times



# **ABOUT US**

Digital Nest School of Business & Creativity is a Next-Gen School that blends academic excellence with real-world industry exposure. Founded with a vision to bridge the gap between traditional education and emerging business needs, we empower students with future ready skills in **Digital Marketing, Data Science, Design, and Management.** 

With over **6,000+ Students Trained** across the globe and a network of **500+ Hiring Partners**, we're shaping the next generation of digital professionals. Our programs are designed by industry experts and delivered through immersive classroom, online, and hybrid formats.

At Digital Nest, students don't just learn, they **build**, **create**, **and lead**. From mentorship by industry leaders to **internships**, **live projects**, **and placement support**, we ensure every learner is career-ready.

**Established in 2014,** Digital Nest has been at the forefront of transforming traditional education into a dynamic, industry-ready learning ecosystem.

Over the years, we've built a strong reputation for **excellence, innovation, and results,** preparing students to meet the evolving demands of the digital economy. We are more than just an institute, we are a launchpad for careers, ideas, and innovation.



# **ALUMNI ACROSS THE GLOBE**



# **STRONG NUMBERS & COUNTING**

6,000+

Trained Students

**4.8**\*

Google Rating

5+

**Technology Apps** 

2000+

Recruitments Completed 10+

Collaborations & Partnerships

# **IN NEWS**





















# **AWARDS**















# **RECOGNITIONS & AFFILIATIONS**



















# **ADVISORY BOARD**

# Vishnu Murthy

Data Scientist, nVipani Mtech, Industrial Management, IIT Madras

20 years of experience in the Information Technology industry having performed different roles like Software Programmer, Tester, Tech lead in the initial years and then as a Project Lead, Onsite Coordinator, Business Analyst and data scientist in subsequent years.





# Mr. Ganesh Rayala

M.A, Journalism, Advertising, Communication, Marketing IIM, Calcutta Ex-T-HUB DIRECTOR

Entrepreneur, leader, mentor, strategist and a man of vision. With over 15 years of experience, Ganesh's professional experience comes from diverse backgrounds like IT, Power, Infrastructure, Waste management Real estate, Telecom, Retail, and Startup incubation.

# **Dr. Harshita Kumar**

Professor & Director Atharva School of Business (ASB)

Dynamic Marketing Professional with 20 years of experience in Media and Education Management industry. A Postgraduate in Marketing, teaches Digital Marketing, Sales Management, Retail Management, and Marketing communication to Management aspirants.





# **Dr. Kunal Gaurav**

PhD (Business Administration), MBA (Gold Medalist), UGC-NET, PGDTD, AMT, ADM, FISBM

An Expert Academician With 18+ Years of Experience in Management Teaching, Research & Publications, and Academic Administration.

# **WHY DIGITAL NEST?**



# **Beyond Traditional B-Schools**

Our curriculum is designed and delivered by real time industry experts with hands-on experience, not just academic faculty.



# **Learning by Doing**

Real time case studies, live projects, internships, and simulation based learning instead of boring textbook theory.



# **Holistic Campus Culture**

While we follow all key academic principles, we also promote festivals, student clubs, cultural events, and inter-college competitions for overall personality development.



# **Industry-Relevant Curriculum**

We teach what companies actually use—tools, platforms, and strategies that are shaping the business world today.



# Affordable, Yet Premium

We offer world-class business education at a fraction of the cost of traditional MBA programs.



# **Strong Industry Network**

Backed by a 11 year legacy in digital education with over 7,800 alumni placed in top companies.



# 100% Job Guarantee

We offer assured placements with dedicated placement support at affordable fees, making quality business education accessible.



# **Prime Location Advantage**

Located in the heart of HiTech City, Hyderabad, India's fastest growing IT and business hub, giving students direct access to top companies.



# **Guest Lectures & Workshops**

Regular sessions with CXOs, founders, and top level managers to stay updated with industry trends.











# **INDUSTRY MENTORS**



Kapil Raj Saxena

Regional Sales Head





Swathi Gujal

Internal Communications Consultant





**Om Nagendra** 

Communication Manager





Rakesh M

CEO - Whistle Drive





Chaitanya

**Branding Manager** 





**Ashutosh** 

Vice President Digital Marketing





Rekha Oswal

Sr.Vice President





Rajath Kumar Rath

Regional Sales Head





**Harry Lumen** 

Head and Brand Communication



# OUR PROGRAM VS TRADITIONAL B-SCHOOL PROGRAMS

Parameter	Digital Nest Program	Traditional B-School Program
PLACEMENT	100% Placement Assurance	Only Assistance will be Given
REALTIME TRAINING	80% Real time, 20% Academics	20% Real time, 80% Academics
SESSIONS	Live Simulation Sessions	No Live Simulation Sessions
CORPORATE TRAINING	YES	NO
FACULTY	Taught By CEO'S, CTO'S, CMO'S	Taught By Only Professors
CURRICULUM	Curriculum according to Industry	Curriculum designed by academicians
TEACHING METHODOLOGY	Working on real time projects	Content is taught through only books
ENTREPRENEURSHIP	Entrepreneurship Development	No Entrepreneurship Development
LEARNING	Activity Oriented Training	Recite and Memory Based Learning



# **LEARNER JOURNEY AT DIGITAL NEST**





# **Bootcamp in Digital Marketing Program**

■ 2 Months | ② 4 Certifications

# **About The Program:**

A foundational digital marketing program tailored for busy individuals who want to upskill quickly. Perfect for students, entrepreneurs, content creators, and branding professionals, this course offers practical skills in a simplified format.

# Who can Learn?

- Business Owners, Branding Managers, Content & Copywriters
- · Students pursuing studies and looking to gain a practical edge
- Creative Designers and freelancers

# What You Will Learn

- · Canva Design Basics
- · Website Building with WordPress
- Search Engine Optimization
- · Google Ads, Meta Ads
- Google Analytics
- · Social Media, Email Marketing

# **Program Outcomes**

- Hands-on experience with campaign building
- Certification of Completion
- Ready to freelance, consult, or apply digital skills in any business
- Internship support for eligible candidates

# **Key Highlights**

- · Flexible, fast-paced format
- Ideal for upskilling without a full-time commitment
- Includes foundational certifications
- 100% Internship Support

# **PROGRAM DETAILS**

Must Have Skills to Get into Digital Marketing Industry for Entry Level Digital Marketeers

🗖 2 Months | 🔘 4 Certifications

🥱 Online | 🚂 Classroom | 😃 E - Learning

#### **MODULES**

#### **NO.OF SESSIONS**

48 Sessions

~ mobolic		 
Introduction to Digital Mar	keting	01
Graphic Designing using C	Canva	04
Website & Blog Designing		06
SEO		80
Google Analytics		01
Local SEO		01
Google Ads		09
Meta Ads		06
Social Media Marketing		07
<b>Email Marketing</b>		01
Basics Of Gen Al		02
Resume Building		02

# **Certifications:**

**Overall Duration** 

- · Govt of India Recognised (Skill India & Digital Nest Partnership Certifications)
- · Assistance to get 3 Google Certifications

Placements: 100% Assistance

Internship: 100% Assurance

**PROGRAM FEE: Rs. 30,000/-**

Examination Fee: Rs.1,800/-

#### **University Certification Fee:**

Skill Diploma In Digital Marketing - Rs.20,000/- (Extra)

# Certified Digital Marketing Professional Program (CDP) With GEN-Al

# **About The Program:**

A job-focused digital marketing program covering all key modules, tools, and career readiness elements. Ideal for job seekers, freshers, and aspiring freelancers.

# Who can Learn?

- Students and graduates looking to enter the job market
- Career changers
- Freelancers wanting a professional edge
- · Business owners needing end-to-end marketing knowledge

# What You Will Learn

- SEO, AEO, GEO, AIEO (Beginner to Advanced)
- Graphic Designing & Website Designing
- · Google Ads & Meta Ads
- YouTube & Video Marketing
- Google Analytics
- · Email & Social Media Marketing
- · Basics of Generative Al

# **Program Outcomes**

- · Ready for jobs in digital marketing, media, content, and performance
- Build a strong portfolio and attend mock interviews
- 100% Placement Assurance + 100% Internship Support
- Certified in Google Ads, Analytics, SEMrush, HubSpot, Hootsuite, Bing Ads

# **Key Highlights**

- Resume Building + Soft Skills + LinkedIn Training
- Project reviews by industry experts
- · One-on-one mentorship
- · Global certifications included
- · Career coaching and lifetime alumni support

# **PROGRAM DETAILS**

Must Have Skills to Get Into Digital Marketing Industry For Mid Level Digital Marketeers

☐5 Months   ⊚150Hrs	Projects
ℚ 25 Case studies   奈 Online   歴 Classroom   ᆜ E - Lear	ning
₩ MODULES NO.0F SESS	IONS
Introduction to Digital Marketing	04
Graphic Designing using Canva	10
Website & Blog Designing	16
Facebook Marketing	02
Instagram Marketing	80
Twitter (X) Marketing	01
LinkedIn Marketing	04
Youtube Marketing	04
Performance Marketing 1- Google Ad	<b>s</b> 22
Performance Marketing 1- Meta Ads	10
SEO, Local SEO, AEO, GEO	19
Google Analytics	03
Email Marketing	03
Affiliate Marketing	02
Generative AI	03
Resume Building and Interview Prep	15
Final Project	04
Overall Duration 130 Ses	sions

# Certifications :

- Govt of India Recognised (Skill India & Digital Nest Partnership Certifications)
- Assistance to get 6 Google Certifications (Search, Display, Video, Shopping, Mobile, Analytics)
- Hubspot Certification(Social Media)
- SEMRUSH Certification (SEO)

Placements: 100% Assurance

Internship: 100% Assurance

**PROGRAM FEE: Rs. 75,000/-**

Examination Fee : Rs.1,800/-

#### Scholarships:

Upto: Rs.15,000/- (Based on DNAT Score)

#### **University Certification Fee:**

Post Graduate Program in PGP-DM - Rs.50,000/- (Extra) Skill Diploma In Digital Marketing - Rs.20,000/- (Extra)

# Post Graduate Program In Digital Marketing AGENTIC & GEN-AI (PGPDM)

■ 1 Year | © 300Hrs | © 21 Certifications

180 Tools | 45 Projects

# **About The Program:**

The most comprehensive digital marketing program designed for professionals, MBA aspirants, and those looking to build or scale a digital agency or startup.

# Who can Learn?

- Students Pursuing Graduation
- MBA aspirants & students who have completed graduation
- Senior marketing professionals
- · Freelancers and agency owners
- Entrepreneurs launching digital businesses

# What You Will Learn

- Advanced SEO, Google & Meta Ads
- Omnichannel Marketing (Email, WhatsApp, SMS, Push)
- Google Analytics, GTM, and CRO
- Graphic Designing, Website Designing, Social Media Marketing
- Ecommerce Marketing (Amazon, Shopify)
- Agentic & Generative AI, Funnel Design, ABM
- · Client Management, Reporting, Strategy Building

# **Program Outcomes**

- Gain 360° mastery in digital marketing: from foundational to strategic levels
- Become eligible for mid-to-senior roles like Digital Strategist, Performance Marketing Lead, Brand Manager, or Growth Marketer
- Build a professional-grade portfolio including real-world campaigns, analytics dashboards, and funnel blueprints
- Launch your own digital agency, product, or personal brand with business-ready skills
- Get certified by global platforms: Google Ads, Google Analytics (GA4), SEMrush, HubSpot, Hootsuite, Bing Ads
- Receive 100% Placement & Internship Assurance with job interview preparation
- Create, run, and present capstone projects evaluated by industry experts
- Gain a Digital Nest Post Graduate Diploma recognized in the job market
- · Develop confidence in client pitching, team management, and decision making

# **Key Highlights**

- · Soft Skills + Team & Leadership Training
- · Monthly project reviews and capstone presentations
- Guest sessions by CMOs, Growth Heads, and Brand Strategists
- Guaranteed internship with real brands
- Lifetime Alumni Access + Digital Nest Certification

# **PROGRAM DETAILS**

Become a Digital Marketing Manager or a Consultant Setup Strategy, Analyze Results and Lead the Team

🗂 1 Year | @ 300Hrs | @ 21 Certifications | 🕸 180Tools | 🖹 45 Projects

■ 80 Case studies | 

Online | 

Classroom | 

E - Learning

# **MODULES**

**NO.OF SESSIONS** 

#### Trimester - 1

60 Sessions

Marketing Transformation

Traditional to Digital

Visual Communication using Graphics and Videos

Graphics and videos

Advanced Web Design: Design,

Usability, and Performance

Mastering the Art of

**Social Media Marketing** 

#### Trimester - 2

60 Sessions

**Performance Marketing** 

B2B Marketing - ABM Marketing

Gen Z Marketing

**E-Commerce Marketing** 

**Marketing Automations** 

Influencer and Affiliate marketing

#### Trimester - 3

60 Sessions

Search Engine Optimization

**Account Management** 

**Conversion Rate Optimization** 

Agentic & Generative AI,

**Data Analytics for Business** 

Digital Entrepreneurship

**Reporting & Budgeting** 

**Building Own Portfolio** 

Softskill Program

# **Final Project**

90 Days

Elective -1

SEO & Content Marketing (Organic Growth)

Elective -2

Performance Marketing

Overall Duration

270 Sessions

#### **Certifications:**

- Govt of India Recognised (Skill India & Digital Nest Partnership Certifications)
- Post Graduate Certification From JainX ( Jain University)
- Skill Diploma From JainX ( Jain University)
- Assistance to get 6 Google Certifications (Search, Display, Video, Shopping, Mobile, Analytics)
- Hootsuit Certification(Social Media)
- Hubspot Certification(Social Media)
- SEMRUSH Certification (SEO)

Placements: 100% Assurance

Internship: 100% Assurance

PROGRAM FEE: Rs. 2.30.000/-

Examination Fee : Rs.1,800/-

#### Scholarships:

Upto: Rs.50,000/- (Based on DNAT Score)

#### University Certification Fee:

Post Graduate Program in PGP-DM - FREE

# Certified Agentic And Generative Al Professional Program (CAP) ADD-ON

■ 2 Months | © 60 Hrs | ② 2 Certifications

🚜 10+ Al Tools | 🕮 5 Projects

# **About The Program:**

This certification program is designed to help non coders and professionals build real world capabilities using the most powerful Al tools available today. this program will empower you to build Al-powered workflows, content systems, automation agents, and custom GPTs without writing a single line of code.

# Who can Learn?

- · Marketing & Sales Professionals
- · HR Managers & Recruiters
- · Students & Recent Graduates
- Freelancers & Content Creators
- · Educators & Coaches
- Entrepreneurs & Business Owners
- Anyone curious about Al with no prior coding background

# **Key Highlights**

- No Coding Required: Learn to build Al workflows, bots, and assistants without writing a line of code
- Hands on with Top Tools: ChatGPT, Gemini, Claude, Canva Al,
   Voiceflow, Zapier, Notion Al, RunwayML, LangChain (visual)
- Create Your Own Al Agents: Use tools like OpenAl Assistants and LangChain to build agents that plan, decide, and act
- Build & Share Your Own GPT: Create branded GPTs using ChatGPT Pro like "Al Career Advisor" or "Resume Helper"
- Capstone Project & Certification: Complete an end-to-end Al use case and showcase it on Demo Day
- Live, Instructor Led Sessions : Delivered in a practical, interactive format with real time demos and assignments
- Use Cases Across Domains: Learn how AI is used in marketing, education, HR, analytics, and personal productivity

# **Program Outcomes**

- By the end of this 20-day certification program, you will be able to:
- Build and deploy Al-Powered content workflows for blogs, reels, captions, ads
- Create no-code automation bots using Zapier, Voiceflow, and Make.com
- Analyze spreadsheets and dashboards using Al insights & visual tools
- Design and publish Custom GPTs tailored to your business or industry
- Understand and apply RAG (Retrieval-Augmented Generation) for document based agents
- Develop your own Al career or productivity assistant with real world application
- Build a portfolio-ready Capstone Project and receive an industry validated Certificate

# **PROGRAM DETAILS**

MODULES.

A Practical No-Code AI Program Tailored for Professionals looking to Upskill Master AI Tools, Automation, and Real-World Use Cases

🗂 2 Months | ⑥ 60Hrs | 🖟 2 Certifications | 🔝 10+ Ai tools | 會 5 Projects

NO.OF SESSIONS

10

■ 20 Case studies | 令 Online | 優 Classroom | 趣 E - Learning

Foundations of Generative AI
Introduction to Generative AI & LLMs

Prompt Engineering Basics

**Generative AI Tools Landscape** 

**Content Creation Workflows** 

Ethics, Bias, Responsible Al

No-Code Agentic AI & Automation 15

Introduction to Agentic Al

**Agent Workflows for Business** 

OpenAl Playground & Assistants API

Automation with Zapier & Make.com

Voice Assistants & Multimodal Al

Use Cases Across Domains 15

Al for Marketing & Content Strategy
Customer Support & HR

Al for Educators & Trainers

Al in Business Analytics

**Build Your Own GPT** 

Advanced Concepts & Final Project

Intro to RAG & Vector Stores

Visual Workflows with LangChain

**Al Personal Assistant Project** 

**Project Lab & Peer Review** 

Final Presentations + Certification

**Project Work** 

Overall Duration

60 Sessions

PROGRAM FEE: Rs. 45,000/-

Examination Fee Rs.1,800/-

#### **Certifications:**

- Certificate in Generative-Al by Digital Nest
- Certificate in Agentic-Al by Digital Nest

# **CAPSTONE PROJECTS**

SUGAR	Market Research for Sugar Cosmetics  Conduct comprehensive market research for Sugar Cosmetics, a popular Indian makeup brand and assess market trends to inform strategic decision-making for Sugar's future growth.
blinkit	Blinkit Video Ad Creatives  Create a visually engaging video Ad showcasing Blinkit's speedy delivery service.  Use transitions, time-lapses, and upbeat music to highlight the convenience and efficiency of their app.
<b>A</b> Razorpay	Replicating RazorPay Website  Design and develop a replica of the Razorpay Home Page, incorporating maximum possible features and a user-friendly experience.
NYKAA	Nykaa Inspired E-com Website  Design and develop a user-friendly, visually appealing e-commerce website similar to Nykaa. This includes product listings, & payment gateways
policy bazaar	SEO Optimization for PolicyBazaar  Develop and implement an SEO strategy to increase organic website traffic and improve brand visibility for Policy Bazaar's target audience
<b>OCKO</b>	Google Ad for Acko Increase qualified leads and brand awareness for Acko Car Insurance through strategically targeted Google Ads campaigns.
SWIGGY	Swiggy Facebook Ad Campaign  Driving new and existing customers to order food delivery through the Swiggy platform using Facebook advertising

**+80 More** Projects

# **CASE STUDIES**

# zomato

# **Zomato Case Study**

Learn how Zomato used push notifications in drip marketing to create interest among its customers



# **ICICI Case Study**

Learn how ICICI Bank used LinkedIn Ads to promote its various financial products and services.



# **Decathlon Case Study**

Learn how Decathlon used Google shopping ads to increase its online sales



# Lenskart Case Study

How Lenskart introduced virtual try-ons to mitigate uncertainty in eyewear purchases.



#### Myntra Case Study

How Myntra addressed complex navigation by simplifying search, enhancing user experience.



#### **IKEA Case Study**

Visual Stunning Images Creation for IKEA



#### 1% Club Case Study

1% Club mastery. How this guy used Social media to attract, engage and convert the audience to become a part of India's youngest Finance Club



# Sitara Foods Case Study

Understanding Sitara Foods Google Ads Strategy and L'oreal Thailand's Facebook Advertising Techniques

+40 More Case Studies





GET **COMPLIMENTARY**WEBSITE PLUGINS WORTH UPTO

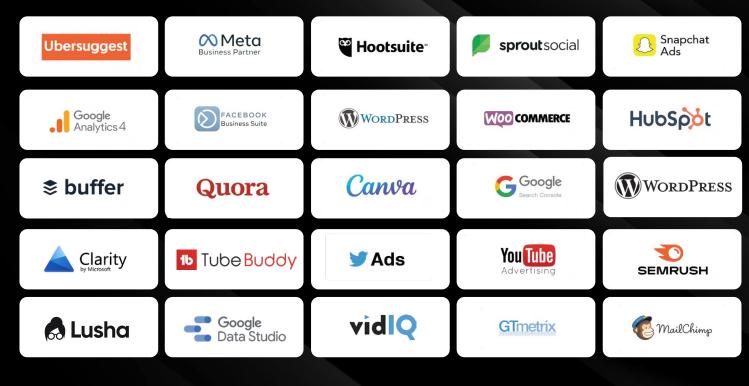
Rs.2,00,000/-

FOR PGP PROGRAM

Rs.65,000/-

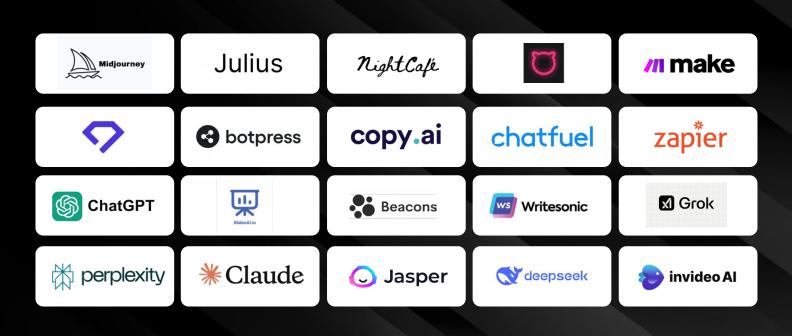
FOR CDP PROGRAM

# MASTER 100+ POWERFUL DIGITAL MARKETING TOOLS



# & MANY MORE

# **GENERATIVE AI TOOLS**



& MANY MORE

# **GET GLOBAL CERTIFICATIONS**



























# OUR PROGRAMS

#### **BOOTCAMP**

# **Bootcamp in Digital Marketing Program**

Must Have Skills to Get into Digital Marketing Industry for Entry Level Digital Marketeers

2 Months | 4 Certifications

🦈 Online | 🔛 Classroom | 🕮 E - Learning

**■ MODULES** NO.OF SESSIONS Introduction to Digital Marketing Graphic Designing using Canva 04

Website & Blog Designing 08 **Google Analytics** Ω1 Local SEO 01

Meta Ads Social Media Marketing Email Marketing

08

06

07

02

**Overall Duration** 48 Sessions

Certifications:

Basics Of Gen Al

Resume Building

Google Ads

· Govt of India Recognised (Skill India & Digital Nest Partnership Certifications)

Assistance to get 3 Google Certifications

Placements: 100% Assistance

Internship: 100% Assurance

PROGRAM FEE: Rs. 30,000/-

University Certification Fee:

Skill Diploma In Digital Marketing - Rs.20.000/- (Extra)

# CDP

#### **Full Stack Certified Digital Marketing Professional** (CDP) With GEN-AI

Must Have Skills to Get Into Digital Marketing Industry For Mid Level Digital Marketeers

☐ 5 Months | ⊚ 150Hrs | @ 11 Certifications | № 80 Tools | 🖹 20 Projects

@ 25 Case studies | ۞ Online | ∰ Classroom | ₾ E - Learning NO.OF SESSIONS **■ MODULES** 

Introduction to Digital Marketing Graphic Designing using Canva Website & Blog Designing 16 **Facebook Marketing** Instagram Marketing Twitter (X) Marketing 01 LinkedIn Marketing 04 Youtube Marketing 04 Performance Marketing 1- Google Ads 22 Performance Marketing 1- Meta Ads SEO, Local SEO, AEO, GEO Google Analytics **Email Marketing** 03 Affiliate Marketing

Generative Al Resume Building and Interview Prep

Final Project 04

130 Sessions

# Overall Duration Certifications:

- Govt of India Recognised (Skill India & Digital Nest Partnership Certifications)
- Assistance to get 6 Google Certifications (Search, Display, Video, Shopping, Mobile, Analytics)
- Hubspot Certification(Social Media)
- · SEMRUSH Certification (SEO)

Placements: 100% Assurance

Internship: 100% Assurance

PROGRAM FEE: Rs. 75,000/-

Examination Fee : Rs.1.800/-

Scholarships:

Upto: Rs.15,000/- (Based on DNAT Score)

**University Certification Fee:** 

Post Graduate Program in PGP-DM - Rs.50,000/- (Extra) Skill Diploma In Digital Marketing - Rs.20,000/- (Extra)

# **PGPDM**

#### Post Graduate Program in **Digital Marketing & AGENTIC & GEN-AI (PGPDM)**

Become a Digital Marketing Manager or a Consultant Setup Strategy, Analyze Results and Lead the Team

🗀 1 Year | 🚳 300Hrs | 😭 21 Certifications | 🕾 180Tools | 🖹 45 Projects

🛚 80 Case studies | 🦈 Online | 🔛 Classroom | 🕮 E - Learning

■ MODULES

NO OF SESSIONS 60 Sessions

60 Sessions

Trimester - 1 Marketing Transformation

Traditional to Digital

Visual Communication using

Graphics and Videos

Advanced Web Design: Design, Usability, and Performance

Mastering the Art of

Social Media Marketing

Trimester - 2

Performance Marketing

B2B Marketing - ABM Marketing

Gen Z Marketing

E-Commerce Marketing

Marketing Automations

Influencer and Affiliate marketing

Trimester - 3 60 Sessions

**Search Engine Optimization** 

Account Management

**Conversion Rate Optimization** 

Agentic & Generative Al

**Data Analytics for Business** 

Digital Entrepreneurship

Reporting & Budgeting

Buildina Own Portfolio

Softskill Program

Final Project 90 Davs

Elective -1

SEO & Content Marketing (Organic Growth)

Elective -2

Performance Marketing

**Overall Duration** 

270 Sessions

#### Certifications:

- Govt of India Recognised (Skill India & Digital Nest Partnership Certifications)
- Post Graduate Certification From JainX ( Jain University) · Skill Diploma From JainX ( Jain University)
- Assistance to get 6 Google Certifications (Search, Display, Video, Shopping, Mobile, Analytics)
- Hubspot Certification(Social Media)
- SEMRUSH Certification (SEO)

Placements: 100% Assurance

Internship: 100% Assurance

PROGRAM FEE: Rs. 2,30,000/-

Scholarships:

University Certification Fee: Post Graduate Program in PGP-DM - FREE

CAP

ADD-ON

#### **Certified Agentic & Generative Ai Professional Program (CAP)**

A Practical No-Code Al Program Tailored for Professionals looking to Upskill Master Al Tools, Automation, and Real-World Use Cases

☐ 2 Months | Ø 60Hrs | இ Certifications | № 10+ Ai tools | № 5 Projects

■ 20 Case studies | ② Online | Ⅲ Classroom | Ⅲ E - Learning

■ MODIII ES

NO OF SESSIONS

10

Foundations of Generative Al

Introduction to Generative AI & LLMs

Prompt Engineering Basics Generative AI Tools Landscape

**Content Creation Workflows** Ethics, Bias, Responsible Al

No-Code Agentic AI & Automation

Introduction to Agentic Al **Agent Workflows for Business** OpenAl Playground & Assistants API Automation with 7apier & Make.com

Voice Assistants & Multimodal Al **Use Cases Across Domains** 

Al for Marketing & Content Strategy **Customer Support & HR** 

Al for Educators & Trainers

Al in Business Analytics **Build Your Own GPT** 

Advanced Concepts & Final Project 10

Intro to RAG & Vector Stores Visual Workflows with LangChain Al Personal Assistant Project

Project Lab & Peer Review Final Presentations + Certification

Project Work Overall Duration

60 Sessions

PROGRAM FEE: Rs. 45.000/-Examination Fee : Rs.1.800/-

#### Certifications:

- Certificate in Generative-Al by Digital Nest
- · Certificate in Agentic-Al by Digital Nest

**Next-Gen Programs Designed by Real Time Professionals** 

Master SEO, Web Design, Performance Marketing, Social Media, E-Mail, Al & Many More With Programs Built by top Digital Marketing Minds.

# COMPARISON CHART

+++++-	DOD DIA		
PROGRAM PARAMETERS	Bootcamp	CDP	PGP-DM
Duration	2 Months	5 Months	12 Months
Placements	100% Assistance	100% Assurance	100% Assurance
Internship	100% Assurance	100% Assurance	100% Assurance
Projects	8	<b>O</b>	<b>⊘</b>
Average Strength	15-25 Students	15-25 Students	15-25 Students
Average Package	1.8LPA - 3LPA	3LPA - 5LPA	4LPA - 12LPA
Portfolio Building	8	<b>O</b>	•
Agentic AI	8	8	Intermediate level
Generative AI	Basic	Basic	Indepth
Marketing Automation	8	8	<b>②</b>
Digital Entrepreneurship	8	8	•
Ecommerce Marketing	Basic	Basic	Indepth
АВМ	8	8	•
Google Tag Manager	8	8	•
Grading system	<b>②</b>	<b>O</b>	✓
Soft skills Training	2 Sessions	2 Weeks	4 Weeks
Guest Lectures	8	8	•
Project Duration	8	10 Days	90 Days
DN Klub Card Membership	Silver	Silver	Gold
HODN Community Access	<b>②</b>	<b>©</b>	•
BODN Community Access	Only for Business Owners	Only for Business Owners	Only for Business Owners
Freelance & Agency Setup	8	8	•
Student Clubs ( Placements, Cultural, Sports,Alumni) Etc.	8	Volunteer Opportunity	President, Vice President
Scholarships	8	Upto : Rs. 15,000/-	Upto : Rs.50,000/-
Resume Building	<b>©</b>	•	•
PGP Certifications	8	8	•
Access to Trainer for doubts	<b>©</b>	•	•
LMS Access	•	•	•
Bonus Tools	8	65K for Free	2 Lakhs for Free

# WHAT MAKES US UNIQUE

Our Courses are taught by real time industry experts Using latest teaching tools and techniques. Our LMS dedicated support manager are key important aspects that make learning easy and simple



#### **TECHNOLOGY PLATFORMS**

- LMS App for learning & community building
- Digital Mob App for applying internships & jobs
- Access to content across any devices



#### **INDUSTRY & ACADEMIC**

- Collaboration with Jain University for PG Certification
- Develop industry relevant programs
- Collaborated with 100+ placement partners & 10+ internship partners



#### CONTENT

- Industry relevant content
- Content curated by subject matter experts
- Activity oriented training with case studies & projects
- · Focus on soft skills, tech skills & core skills



#### **PLACEMENTS**

- Dedicated placement manager for helping students for internships & placements
- Career development programs to help students be job ready
- Conducting resume building, soft skill training, mock interviews



### LEARNER SUCCESS MANAGEMENT

- Dedicated mentors for doubt clarifications
- Dedicated relationship manager for onboarding, feedback, grievance handling
- Dedicated exam controller for evaluation of student Performance



#### **COMMUNITY BUILDING**

- 6500+ alumni and counting alumni from diverse backgrounds includes Business owners, Working professionals Hosting events, special workshops, news letters
- Community page on Instagram & LinkedIn



# **RESULTS DRIVEN APPROACH**

- Continuous assessment throughout the course
- Feedback and special sessions to help students achieve their goals
- Dedicated Mentor to evaluate the progress of the Students



- government organizations



# **KEY PLACEMENT HIGHLIGHTS**

**100% Placement Assistance** 

Personalized support until you land your dream job.

**Job Guarantee Programs** 

Our flagship PGP,CDP & OJT offers 100% job guarantee for eligible candidates.



**Top Recruiters Onboard** 

Partnered with 500+ companies across digital, IT, marketing, and media sectors.



**Mock Interviews & Resume Building** 

Simulated interview rounds and expert resume reviews by hiring professionals.



**Regular Placement Drives** 

On-campus and virtual drives with startups, MNCs, and hiring partners.



**Alumni Working at Top Brands** 

Leverage alumni referrals in Google, Amazon, TCS, Cognizant, & many more.



**Internships that Convert to PPOs** 

Hands on experience through internships that often lead to full-time roles.



# PERFORMANCE DRIVEN PLACEMENTS

GRADE RANGE	TENTATIVE PACKAGE
90% & Above	5-10 LPA
75 - 85%	4-5 LPA
65 And Above	3-4 LPA
<65%	1.8-2.4 LPA

\*Applicable to only CDP, CMP, CGP, OJT & PGP Programs \*Candidate must possess exceptional communication skills

# **Assessment Methodology (Every Module)**

- MCQ+ DESCRIPTIVE TEST
   PROBLEM SOLVING TEST
- ASSIGNMENTS
- SOFT SKILLS

• PROJECTS



# **PLACEMENT HIGHLIGHTS**

500+

Recruiters

4500+

**Placed Students** 

4.5L

Average Package

**12L** 

Highest Package

100%

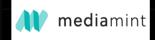
**Placement Record** 

3 Months

Mandatory Internship

# **INTERNSHIP PARTNERS**

















# STUDENTS TURNED BUSINESS OWNERS



K Saiteja Founder -10 ODM





Ravi
CEO & Founder - Digitali Ai



Abhishek Ekbote Founder - Aqua Digital





Ganesh J Co Founder -IDES Labs Pvt.Ltd



Khadija Fatima Founder-Poreover



Satyendra Gupta Founder Printasia





Nisha Agarwal
CEO-Work Digitally





Atul Shah
Founder - Advertere
VAD
VERTERE



Ritesh Bhagat Founder Adept Academy

ADEPT



Sagar Kasat Founder Kasa Events

KASA EVENTS



Umesh Ravani Founder - Navrang



Sravan I
CEO & Founder - ASN TECH

ASN



Muhammad Faruk Founder - Under Ground Marketer





Premanth PKC Founder - PKC Laundries





Natasha Kalwani Founder - Natasha Couture natashacouture



Kranthi ODC Wallet - Founder









SatruJit Mesra
Digital Sashtri-CEO





Nidhi Pandey CEO-Digital Voila



# **ALUMNI WORKING AT**



Unnati K Senior Account Manager





Shilpa Patel
Digital Marketing Specialist





Hari Bhaskar Digital Marketing Executive





Abhijith
Digital Marketing Trainee

gen**y** medium



Pravalika Raju Digital Marketing Analyst





Laxmi Manasa Process Associate





V Rukmini Account Manager



Shiva krishna Sr.SEO Analyst





Haseeb Shan SEO Executive





Rishabh Mehdiratta Asst. Manager Sales & Marketing





Swaroop Reddy Analyst

accenture



Akshara G SEO Consultant - Canada





Ritika Chhabria Account Manager





Nishta Agarwal Digital Marketing Partner





Social Media Manager





Vimal Andrew Social Media Analyst Ogilvy & Mather



Rohini Purnima Analyst

McKinsey & Company



Niythi Rao Content & Product Manager





Sruthi Alexander Marketing Manager

Flipkart





Harpreet Singh Analyst





Rahul Kallikuri Manager



# **ALUMNI WORKING AT**



V Rukmini Account Manager



Raziuddin Syed Marketing & Sales Manager





Priyanka Warake Global Inside Deputy Manager





Ishita Singh Manager Institutional Sales



Vinay Reddy
Digital marketing Analyst

accenture



Staba Satapathy
Fraud Analyst





Suryam N
Digital Marketing
Analyst

Rank



Narendra K Analyst



Ranjith H Web Developer





Divya Reddy Subject Matter Expert



Aashish Maccha
Digital Marketing Executive





Revathi
Digital Marketing Associate
Mantra Technologies





Parthasaridhi
Digital Marketing Manager





Santhosh Raju Vice-President Marketing





Mounika
Digital Marketing Associate
Mantra Technologies





Mohith
Solutions Consultant



Diptimayee Sahoo Digital Media Strategist





Nidhi Agarwal Learning Analyst

Deloitte.



Divya Teja
Business Analyst



Rakesh Jonnala Process Associate





Danial Sandeep
Branding Strategist



# **OUR TRAINEES HAIL FROM**

























































































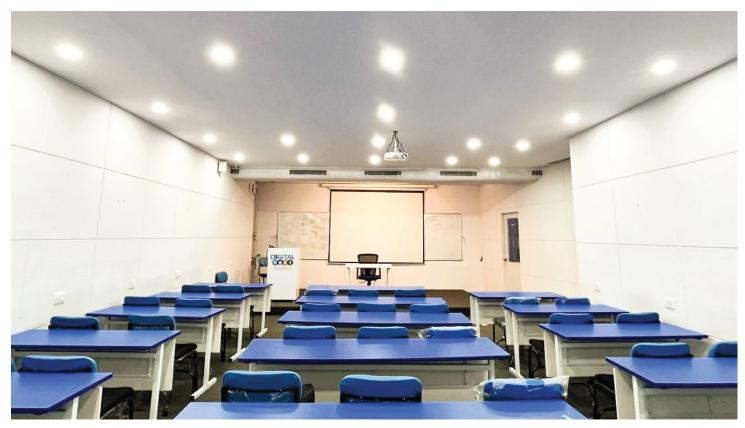








# STATE OF THE ART INFRASTRUCTURE











# **BEYOND ACADEMICS AT DIGITAL NEST**

Where learning meets experience, leadership, and community.



- Alumni Takeovers Learn from those who walked your path. Alumni share their journeys via social media takeovers and live sessions.
- Open Mic A stage for poetry, comedy, music, and ideas because expression matters.
- **E-Talks -** Entrepreneurial stories that spark ideas and ambition.
- Fireside Chats Casual, insightful convos with leaders and changemakers.
- Podcasts Tune in to industry insiders and student-led interviews.



- **E-Cell -** Entrepreneurship Club to Ignite ideas, build ventures.
- ARS Alumni Relations & Sponsorships Connect, network, and grow.
- **CNS** Cultural & Sports Committee For the artist, athlete, and organizer in you.
- PNC Placements & Corporate Relations
  Bridge to industry opportunities.
- MNB Marketing & Branding Club Create, promote, influence.



# Industry & Insight

- Guest Lectures Experts from top firms share cutting- edge knowledge.
- Agency Visits Walk into the real world of marketing, media, and design.
- Industry Connect Networking events, recruiter sessions, & knowledge exchanges.
- Campus Magazine & Newsletters Stay in the loop with curated content from our editorial team.



# **Key Programs & Events**

- Aarambh Our orientation extravaganza.
  The perfect start to your journey.
- Digital Influencer Awards (DiA 2025)
  Celebrating impactful digital voices.
- Tvara Our flagship annual fest, where culture meets celebration.

# **LIFE AT DIGITAL NEST**













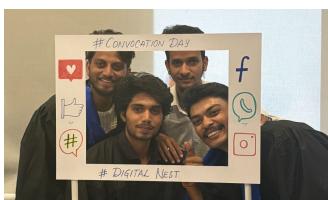




















# **DN KLUB CARD (LOYALTY CARD)**

The Digital Nest Klub Card is an **Exclusive Loyalty Card** given to Students of Digital Nest School of Business. With this card, students can get **Special Discounts**, exclusive offers, and event perks at various partner brands and service providers across the City.



- Exclusive Discounts at Cafés, Salons, Gyms, Bookstores, EdTech platforms & more
- Savings on every purchase at partner outlets
- Priority access to deals and events
- Special entry to sponsored college fests, marathons, and workshops
- Perks from top brands who care about student success



- Boost footfall with regular student traffic
- · Build loyalty with a young, digital-savvy audience
- Get featured across Digital Nest's website, emails, SMS, and social media
- Sponsor events like student fests, seminars, and marathons for massive brand recall
- Offer Discounts (fixed or flexible) that bring value to your brand



# ADMISSION PROCESS



# Step 1: Application

**Submit Application Online** 



# **Step 2: Entrance exam**

Candidates aiming to join any programs in Digital Nest must qualify either DNAT(Digital Nest assessment test) or any one of the below-mentioned entrance exams.

CAT | MAT | ATMA | XAT | GMAT TSICET | APICET | CMAT | NIFT



# **Step 3: Admission Process**

Shortlisted candidates will be called for a GD, PI at our campus You will receive an acknowledgment through SMS & EMAIL.



# **Step 4 : Selection Criteria**

Candidates should qualify for GD & PI rounds weightage given to academic profile & work experience.



# **Step 5 : Onboarding**

Based on the overall performance of the candidate, He/She will be selected.



# **SCHOLARSHIPS**

At Digital Nest, we encourage and reward meritorious students based on their talent and work experience. Scholarships will be provided only after document verification of the selected students. The amount of the scholarship will be reduced from the original fees of the program. Scholarships are awarded to candidates based on performance on any of the following categories:

- **1. Eligibility based on Qualification:** Scholarships will be offered based on performance in Graduation for PG programs. Students who are scoring 60% or above marks in their graduation will be eligible for scholarship.
- 2. DNAT (Digital Nest Assessment Test): Digital Nest conducts its own test DNAT. The amount of scholarship depends on the performance of student in the DNAT.
- **3. National Level Entrance exams:** Scholarship is applicable on performance or rank in any of the following tests: CAT, XAT, MAT, CMAT, NMAT, etc.., A minimum of 60% percentile is required for scholarship.



Get Upto

Rs.1,00,000/- Scholarship

# **EDUCATION LOANS**

# Introducing EDUCATIONAL LOANS With

Flexible EMI Options









# WHAT OUR TRAINEES SAY





Owner Lenspick

"Digital Marketing has helped me diversify my business"





Nidhi Pandey
Digital Marketing Lead,
Tech Mahindra.

"I have evolved my career due to
this training undertaken at
Digital Nest."





Founder Bytpix,

"Digital Nest, superb place to initiate your career into new arena."





Marketing Analyst

"Digital Marketing Training enabled me to grab a job in Accenture"

**Jessy Peter** 





Marketing Manager

"Digital Nest taught me the latest Practices made me confident to push myself ahead"

Vijay





Rohit Nippan
Digital Marketing Specialist, Accenture

"I am thankful to Digital Nest for best practices of Digital Marketing."





**Rajat** Regional Marketing Manager

"Digital Nest is an amazing place and its one stop solution for entire Digital Marketing"





**Ashutosh**PPC Expert, Iprospect

"I thank Digital Nest for placement to join a creative field."





**Priyanka**Founder B-Mart

"I have implemented these practices into my business, thanks to Digital Nest."



# Ready to get Incubated in

Digital Marketing? Let's Start!





- 3rd floor, Madhapur, beside Jain's Capital Park, Hyderabad, Telangana 500081
- 2nd Floor, Above Karnataka Bank, Hitech City, Hyderabad, Telangana - 500081
- +91 8088 998664 | 

  info@digitalnest.in | 

  www.digitalnest.in | 

  Connect Us: 

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  // digitalnest 
  // digitalnest



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